

FOSTER FUELS // 2026 COLLECTION

HEARTH & HOME CATALOG

Fireplaces // Gas Logs // Outdoor Living // & More

— Create a *Cozier* Home Today —



Voted VA's Best-Reviewed
Home Fuel Company



OVER 100 YEARS OF SERVICE

3 Hidden Benefits
of Having a Propane
Connected Home

SEE PAGE 26



Full-Service Experience

Foster Fuels offers full-service with everything from installation, delivery, and maintenance. We will take care of you!



You Select

Our expert sales team is ready to provide the right gas appliance for you, your family, and your home.



We Install

Always courteous and clean, our licensed technicians come to your home and provide professional propane tank and appliance installation.



We Deliver

Our hazmat-trained drivers provide automatic delivery of your gas in a timely fashion at a competitive price.



You Enjoy

Our trained technicians are committed to providing top quality maintenance and system testing to make sure your system remains safe for a lifetime of usage.



WHAT TO EXPECT
AT FOSTER FUELS



Beachcomber Log Set

Budget Programs Offered!

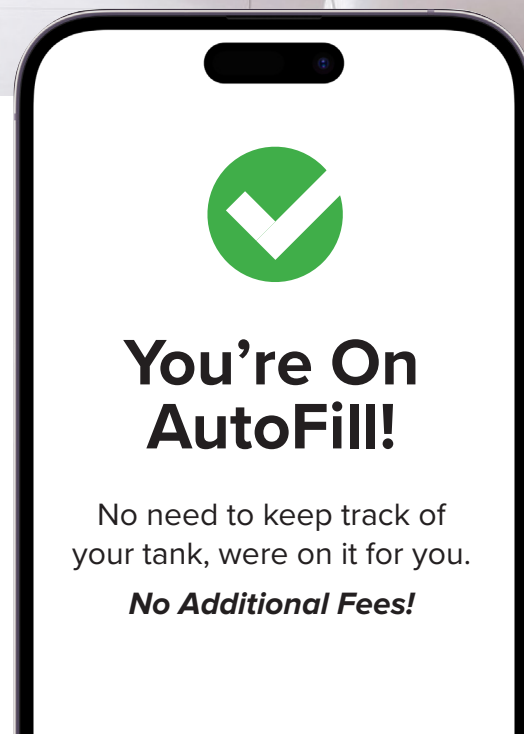
Call 800-344-6457 to learn more.

MAKE FUEL EASY WITH OUR APP

Just as auto-fill ensures you never have to worry about your fuel level, **autopay** ensures you never experience a service slowdown for nonpayment. Auto-fill your tank and autopay your bill. *Leave it to Foster to make sure you have fuel when you need it!*



DOWNLOAD OUR APP



You're On
AutoFill!

No need to keep track of
your tank, were on it for you.

No Additional Fees!

Propane Tank Guide

Foster Fuels offers tank rental programs, free tank monitoring services, GAS Check®, and a variety of different tank sizes to meet your needs.

CALL US & ASK ABOUT OUR
FREE* TANK SWITCH-OUT!

434-333-6555

*material cost not included



TANK RENTAL PROGRAM

Don't want to pay the money up front for a new tank? Foster has the program just for you. Underground or above-ground, our tank rental program has got you covered.

Our rental program offers a convenient, cost-effective solution. Rent an above-ground or underground tank at competitive rates and with no long-term commitments. We'll also handle the installation, inspection, and filling of your tank, removing the burden from your shoulders.

FREE TANK MONITORING*

Foster Fuels can install a tank monitoring system that automatically alerts our team when your supply falls below a certain level.

Utilizing the Foster Fuels mobile app, you can monitor your propane levels. This is an example of how Foster Fuels embraces new technology to better serve our customers.

*Free for leased propane tanks

120 GALLON

Vertical or horizontal. For customers with 1-2 propane appliances. Typical logs, wall heaters, etc.



250 GALLON

Customers with 2-3 propane appliances.



325-500 GALLON

For generators, furnace usage, whole-home heating, or customers with 3-5 propane appliances.



1000 GALLON

For high-volume users. Typically whole-home heating, commercial use, barn heating, etc.



GALLONS	USABLE (IN GALLONS)	DIAMETER	HEIGHT	LENGTH	EMPTY WEIGHT
120 (V)	96	30"	4'6"	X	260 LBS
120 (H)	96	24"	2'9"	5'9"	260 LBS
250	200	30"	3'3"	7'10"	483 LBS
325	260	30"	3'7"	10'1"	597 LBS
500	400	37"	4'1"	9'10"	949 LBS
1000	800	41"	4'3"	16'	1760 LBS

WHY REFILL OVER SWITCH-OUT?

Refilling your propane grill tank is **more cost-effective and efficient** than exchanging. A refill gives you a full 20-pound tank at a lower price, while exchanges often provide only 15 pounds—costing up to 65% more. Choose a trusted provider like Foster Fuels to save money and ensure your grill is fully fueled.

LEARN MORE



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“When I went to the Rustburg location of Foster Fuels, they make you feel like family. ... They just took that extra step.”

Heather – Lynchburg, VA

Empire Birch Burncrete Log Set
SEE PAGE 9



VENT-FREE

FOSTER FUELS COLLECTION

Few things are more enjoyable than curling up by a warm fireplace with a steaming cup of hot cocoa and a great book. Foster Fuels can help bring that daily comfort to your home.

We have the right set of gas logs to fit your home and your budget. Our experts picked the highest performing log sets in each price category.

Foster Fuels' vent-free fireboxes and log sets are designed to be installed and operated without a chimney, flue or vent. They can be installed in locations in your home where it would be impossible or cost prohibitive to install a vented fireplace.

Vent-Free

Fireplace system that does not need venting to operate. They are made to burn cleanly. This system is 99.9% efficient. It creates less pollution and slightly less gas consumption.

Monessen Charisma Glow Log Set
SEE PAGE 8

"One of my favorite services Foster Fuels offers is 'automatic fill-up'. I never have to worry about running out of propane... when I walk in my house and turn my logs on, I know in just a few minutes my house will be toasty and warm."

Debbie – Forest, VA

MONESSEN

GAS LOG SETS

MONESSEN // CHARISMA GLOW

When it comes to your home, don't settle for ordinary. The new Charisma log set from Monessen is a cut above. Featuring beautiful detail, fabulous glow, and abundant heat, the Charisma brings bold traditional style to your space.

SIZE	MODEL#
24"	CR24-H, GG24PV



EMPIRE

GAS LOG SETS

EMPIRE // BIRCH BURNCRETE

Who says you can't have both heat and good looks? From the curve of each log to the height of the stack, the Empire Birch Burncrete logs complement the Slope Glaze Burner. It truly is one of the most realistic flame experiences in a vent-free log set! Available in 18", 24", and 30" lengths.

SIZE	MODEL#
24"	LS24CB, VF24LP



NATURAL BLAZE BURNER

Upgrade to Monessen Natural Blaze burner system for a more realistic and cozy ambiance. This burner system is designed for use with vent-free gas logs, and it features manual variable flame height control and an ember bed log switch.

MONESSEN // BERKLEY OAK

Part of Monessen's deluxe series, these logs offer exclusive Natural Blaze technology. Achieving beautiful yellow flames instantly, Natural Blaze technology produces an authentic fire every time. These sets include millivolt control, low-profile design for a true glowing ember look, volcanic rock, and rock wool embers. These sets can reach up to 36,000 BTUs.

SIZE	MODEL#
24"	BO24R, NB24PV



MONESSEN // STONY CREEK WITH ENHANCEMENT KIT

Discover the dual rated Monessen Hearth Stony Creek Vent Free Gas Log Set that features the Natural Blaze burner for true-to-life flame viewing. These vent free gas logs from Monessen offer the realistic look of a wood fire but without the hassle. These sets can reach up to 37,000 BTUs.

SIZE	MODEL#
24"	SC24R, SC2430EK, NB24PV



MONESSEN // BEACHCOMBER

The Beachcomber log set from Monessen adds warmth with a graceful twist. Bring the tranquility of the coast into your home. Serene colors, rich detail, and an authentic stack make the Beachcomber logs an elegant complement to today's home. These sets can reach up to 37,000 BTUs.

SIZE	MODEL#
24"	BC24R, NB24PV



SLOPE GLAZE BURNER

The Empire Slope Glaze Vent-Free Gas Burner has internal ceramic beads tumble the gas to create lifelike, dancing flames. It fits all the gas log sets on this page.

EMPIRE // SUPER STACKED WILDWOOD

This ventless log set will provide the warmth and realism of a wood-burning fireplace without all the hassle included with burning wood. Available in 18", 24", and 30" lengths.

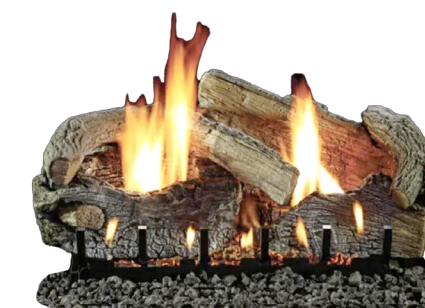
SIZE	MODEL#
24"	LS24WRS, VF24LP



EMPIRE // STACKED AGED OAK

The realistic logs provide maximum heat retention and feature hand-painted bark details with twists, knobs, and cracks to resemble authentic seasoned firewood. Available in 18", 24", and 30" lengths.

SIZE	MODEL#
24"	LS24SRAO, VF24LP



EMPIRE // PONDEROSA REFRACTORY

The Ponderosa Log Set is stacked high with attractive logs to fill the tallest fireplaces. Available in 18", 24", and 30" lengths.

SIZE	MODEL#
24"	LS24P, VF24LP



EMPIRE // SUPER SASSAFRAS

This distinctive log set will fill large fireboxes with seven logs and complement the burner pattern for a lifelike fire. 18", 24", 30" lengths.

SIZE	MODEL#
24"	LS24RSS, VF24LP



EMPIRE // FALLEN TIMBER

Bring the beauty of the forest indoors with the White Mountain Hearth Fallen Timber Log Set. Available in 18", 24", and 30" lengths.

SIZE	MODEL#
24"	LS24CT, VF24LP



ADDITIONAL GAS LOG SETS

RH PETERSON // G23 FYRE SPHERES

Beautiful Carrera Marble Fyre Spheres provide a contemporary alternative to traditional gas logs. These 4" robust spheres are a striking addition to your fireplace. Beautifully showcased on the new vent-free G23 Burner, creating a captivating flame pattern enveloping the spheres. Other color choices include Black, Grey and Carrera.

SIZE	MODEL#
24"	G23-24-12P, US4-24-CM

NATURE-FLAME BURNER

The Nature-Flame series features a unique pan burner with random flames and a flickering ember bed to achieve the look of a real wood fire. All models include a wood-burning grate appearance and glowing ember bed.

SUPERIOR // SILVERSTONE TIMBER

The Nature-Flame Series features a unique pan burner with random flames and a flickering ember bed to achieve the look of a real wood fire. Available as Millivolt and offered in three different sizes: 18", 24", and 30".

SIZE	MODEL#
24"	LNF24ST, NF24MP



SUPERIOR // GRANITE RIDGE

The Low Country Timber Log Set is a refractory cement log set for long lasting beauty in your vent-free firebox. Refractory concrete is a durable, long lasting material for gas fireplace logs. Available in three different sizes, 18", 24" and 30".

SIZE	MODEL#
24"	LNF24GR, NF24MP



VENT-FREE FIREBOX COLLECTION

MONESSEN // LO-RIDER VENT-FREE FIREBOX

With a beautiful Monessen vent-free log set, hideaway screens and a choice of liners and add-ons, the Lo-Rider fits any style of room. Multiple liners available.



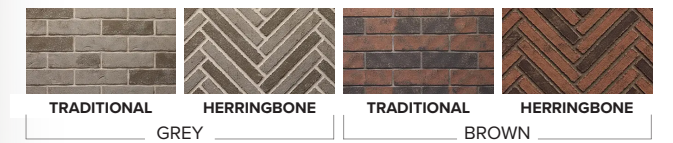
SIZE	MODEL#
36"	LCUF36CR
42"	LCU42CR



MONESSEN // ATTRIBUTE

Choose from a trendy gray, classic brown, or a modern reflective black glass for your interior. Finish it clean and add a beautiful Monessen log set to the firebox.

- Multiple interior panel selections fit your decor and highlight your vent-free log set
- Deep box and wide opening supply generous room for the log set of your choice
- A choice of add-on options creates your own unique look
- Angled firebox and uniquely-engineered air channels efficiently move more heat into room
- Blower & light kit available
- Available in 32", 36", or 42" model



SIZE	MODEL#
32"	ACUF32
36"	ACUF36
42"	ACUF42



FREE-STANDING STOVES

Cozy up anywhere in your home with these vent-free cast iron stoves. With quality like no other, give yourself the comfort and flexibility of a space heater with the luxuriously decorative style of cast iron. These durable stoves will be the focal point of the room and will bring romance and warmth to your home.



EMPIRE // SPIRIT FREE-STANDING STOVE

The timeless look of this classic vent-free standing cast iron stove is sure to warm up any room.

- Max 25,000 BTU
- Available in three luxurious styles: Matte Black, Porcelain Mahogany, and Porcelain Black
- Available with the millivolt standing pilot, which operates with a push-button piezo igniter
- Includes clean-burning technology that continuously monitors the room's air, making the Empire model the perfect heat source to use in any room
- Blower available
- Also available in steel

MATTE BLACK	PORCELAIN MAHOGANY	PORCELAIN BLACK
VFD30CC30FP	VFD30CC30MP	VFD30CC30BP



EVERWARM // VENT FREE GAS STOVE

Classic cast iron styling, with a painted matte black finish, makes this beautiful gas stove the perfect heating appliance for any living space. A log set is included with this stove to give you a realistic fire look.

MODEL#
EWVFS32PV



BUCKSTOVE // TOWNSEND II

The Buck Stove Vent-Free Steel Series units are precision designed and assembled in the USA. These beautiful stoves are made from high-quality steel, which absorbs heat from the fire and radiates warmth even at the lowest setting. The included gas log set provides up to 32,000 BTUs and is 99.9% fuel efficient to save on home heating costs. Available in Black and Vintage Copper!

MODEL#
S-TOWNSEND-VC-LP (VINTAGE COPPER)

FIREPLACES WITH MANTELS

EMPIRE // VAIL - VENT-FREE GAS FIREPLACE SYSTEM

Empire Vail Premium Vent-Free Fireplace is a traditional-style fireplace with modern features. It produces natural flickering flames through its burners and hand-painted log sets. Max BTUs of 20,000.

SIZE	MODEL#
26" (CHERRY)	VFD26FM30CP
26" (WHITE)	VFD26FM30WP



EMPIRE // VAIL - VENT-FREE GAS FIREPLACE SYSTEM

Empire Vail Premium Vent-Free Fireplace is available with a **Mantel or a Corner Mantel** in 32" and 36" sizings. Available with or without a blower, louvers, and doors. Comes in five color options: Cherry, White, Oak, Dark Oak, and Unfinished.

SIZE	MODEL#
32"	VFPA32BP30LP
36"	VFPA36BP30LP



BUCKSTOVE // MANHATTAN

With the redesigned styling of the most popular model 34 Manhattan, the team at Buck Stove has crafted a design to fit today's modern interior decor needs. Available in multiple colors, as well as a variety of mantel options.

This 33,000 BTUs ember stove base unit with a black satin finish and pewter knobs is guaranteed to be the centerpiece of your home with its sleek modern design.

PART#
NV 344EBLPMAN, PA KDMMANPRES-CHRY



VENT-FREE SPACE HEATERS

SPACE HEATER FEATURES

Safety Assurance

Oxygen-Depletion Sensor (ODS) turns off the unit if not enough fresh air is available.

No Electricity Needed

Heat even during power outages.



Our technician was incredibly professional and obviously knowledgeable. He was very helpful in showing me how to work our new system and even let me take a little video so that when it finally gets cold enough, I can remember how to actually use it. Overall, from start to finish my service has been phenomenal, and I wanted to say thank you!

Ashley – Forest, VA

HeatStar Vent-Free Blue Flame Gas Heat

HEARTHRITE SPACE HEATERS

HEARTHRITE // BLUE FLAME

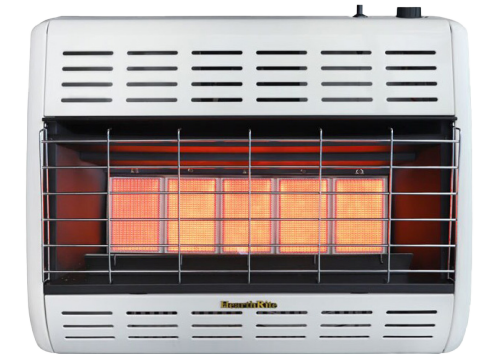
Blue Flame heaters warm the air, which rises to create natural circulation in the room, making this ideal for any supplemental heat application. Includes a factory standard ODS. This model features optional feet and blower, sold separately.

MODEL#	HEAT OUTPUT
HBW10TL	10,000 BTU
HBW20TL	20,000 BTU
HBW30TL	30,000 BTU

HEARTHRITE // RADIANT HEAT

These heaters project warmth into the room, like sunlight through a window. With three different sizes, these are ideal for any supplemental heat application. Includes a factory standard ODS. This model features optional feet and blower, sold separately.

MODEL#	HEAT OUTPUT
HRW10TL	10,000 BTU
HRW17TL	17,000 BTU
HRW25TL	25,000 BTU



HEATSTAR SPACE HEATERS

HEATSTAR // VENT-FREE BLUE FLAME GAS HEAT

A clean-burning blue flame tube burner uses the natural convection of the burner to circulate warm, comfortable air. Includes both a factory standard ODS and the attachable heater leg stands.

MODEL#	HEAT OUTPUT
HSSVFBF10LPT	10,000 BTU
HSSVFBF20LPBT	20,000 BTU
HSSVFBF30LPBT	30,000 BTU

HEATSTAR // VENT-FREE INFRARED GAS HEAT

Multiple burner tiles utilize radiant heat, warming your space with the power of the sun. This heater will provide you with years of comfortable and safe heat. Includes both a factory standard ODS and the attachable heater leg stands.

MODEL#	HEAT OUTPUT
HSSVFRD10LPT	10,000 BTU
HSSVFRD20LPBT	20,000 BTU
HSSVFRD30LPBT	30,000 BTU





DIRECT-VENT AND VENTED COLLECTION

Kozy Heat offers both a complete line of **direct-vent inserts and fireplaces** that are affordable, elegant, and fully American-made gas and a line of wood fireplaces with stylish accessories to compliment any decor. Adding a fireplace is one of the best ways to increase the value of your home. Kozy Heat prides themselves in being dedicated to not only function and reliability, but customer safety as well.

Today, Kozy Heat is one of the leading fireplace manufacturers with a reputation for modern and contemporary designs combined with top energy efficiency for home heating. Kozy Heat boasts its high end look for an affordable price.

Common Features:

- Ember Bed Light Kit
- Ceramic Glass
- Blower
- Heater Rated
- Electronic Ignition
- Battery Powered Back-up

Direct-Vent

A sealed combustion system, in which the air for combustion is drawn from the outdoors and waste combustion gases are exhausted into the outdoors.

Fireplace Inserts

These are direct-vent or vent-free appliances that are installed in existing wood-burning fireplaces.

Kozy Heat Chaska Insert
SEE PAGE 18

“The technician who services our house is the best hire that Foster Fuels ever made. He knows my name, my grandkids’ names; he even knows my dog’s name!”

Annie – Brookneal, VA

KOZY HEAT // BAYPORT FIREPLACE

Kozy Heat's direct-vent gas fireplace is available in a visually appealing traditional log set or glass media style. It doesn't require a chimney or existing fireplace for successful installation.

Features:

- Large and impressive viewing area with a very realistic logs and burner system
- The Bayport comes in both the glass and log version
- Maximum comfort and efficiency available in both gas fireplaces
- A variety of panels and liners available
- Komfort Control Remote included
- Complements both traditional and contemporary design in the home
- 30,000 max BTUs
- Millivolt option available/standing pilot remote capable
- Slimline fireplace, taking up less space
- Top and rear vent

SIZE	MODEL#
36"	BAY-36
41"	BAY-41



NORDIK LINE

KOZY HEAT // NORDIK DV FIREPLACE

Kozy Heat's revolutionary EVO Elevated Burners create a stunningly realistic fire. Until now, fireplaces have created flames using two-dimensional burners on the firebox floor. EVO elevated burners project flame form along and around the perimeter of the fireplace's two signature logs, providing the depth and height of an actual fire.

Features:

- Comes in Traditional Log and Birch
- 48,000 max BTUs
- Viewing Area: 37-5/8 x 29-3/8
- Electronic Ignition Pilot System

SIZE	MODEL#
36"	NDK-36-DV
41"	NDK-41-DV
48"	NDK-48-DV



KOZY HEAT // BELLINGHAM LINEAR

This landscape design series offers an awe-inspiring option for your home. A lower profile fireplace that will work with a TV above the fireplace while still getting the look of a traditional fireplace.

Features:

- Variety of design options available
- Heat management options
- Top accent light kit
- 59,500 max BTUs
- Ember bed light kit
- Split flow burner
- Optional heat management system

SIZE	MODEL#
38"	BHM-38
44"	BHM-44
52"	BHM-52



KOZY HEAT // NORDIK LINEAR

Kozy Heat's revolutionary EVO Elevated Burners create a stunningly realistic fire. Until now, fireplaces have created flames using two-dimensional burners on the firebox floor. Introducing the tall linear Nordik Series!

Features:

- Comes in Traditional Log or Birch
- Viewing Area: 60" x 20"
- 51,000 max BTUs
- Electronic Ignition Pilot System
- Ceramic Glass
- Fan Kit Optional
- Standard Ember Light Kit
- Standard Top Light Kit
- Certified to ANSI Z21.88 Vented Gas Heater

SIZE	MODEL#
48"	NDK-48-TL
60"	NDK-60-TL



KOZY HEAT // CHASKA INSERT

Available in log, rock, or glass format, this direct-vent gas fireplace insert is suitable for almost any location.

Features:

- Comes in log or glass media versions
- Hand-painted logs
- Customizable with a variety of fronts and interior options
- 34,000 max BTUs
- Available in millivolt version

SIZE	MODEL#
25"	CSK-25
29"	CSK-29
34"	CSK-34



KOZY HEAT // NORDIK INSERT

This modern, Scandinavian-aesthetic style focuses on clean lines, functionality, and warmth. It can be incorporated into virtually any home.

Features:

- Large and impressive viewing area with a very realistic logs and burner system
- Comes in both the glass and log version
- Variety of panels and liners available
- Komfort Control Remote included
- Complements both traditional or contemporary design in the home
- 40,000 max BTUs
- Millivolt option available/standing pilot remote capable
- Slimline fireplace, taking up less space
- Top and rear vent

SIZE	MODEL#
29"	NDK-29-i
34"	NDK-34-i



ADDITIONAL DIRECT-VENTS

Empire Vented Room Heaters are crafted for visual appeal and maximum efficiency. Just like a wood stove, they use room air for combustion. Vent pipes connect the heater to a chimney or flue to carry the by-products of combustion outside.

EMPIRE // TAHOE PREMIUM

Tahoe Premium 36 Fireplace includes a tempered glass view window and a four-piece log set, mounted atop our legendary Slope Glaze Burner for a rich flame pattern within a taller, deeper log stack that complements the deeper fireplace.



MODEL#	HEAT OUTPUT
DVP36FP31P	27,000 BTU

RINNAI // DIRECT VENT WALL FURNACE

EX38DTWP a quick, flexible installed, ductless, propane gas, direct-vent wall furnace from Rinnai; the perfect heating solution that seeks out cold spots and within seconds begins to gently heat the room or space for maximum comfort.



MODEL#	HEAT OUTPUT
EX38DTWP	36,500 BTU

I received the best customer service I have ever had during the install. I could not believe how knowledgeable and nice the guys were. Everyone I have spoken to within the company has been great.

Peggy – Madison Heights, VA

OUTDOOR LIVING COLLECTION

BROMIC HEATING // TUNGSTEN SMART-HEAT PORTABLE HEATER

With its stylish modular design, the Bromic Tungsten Smart-Heat™ Portable heater not only ensures efficient warmth but also adds a touch of sophistication to any outdoor space. This heater is the perfect solution for creating a cozy atmosphere in both commercial and residential settings.

MODEL#	HEAT OUTPUT
BH0510001	38,500 BTU



MAJESTIC // COURTYARD GAS FIREPLACE

Create a stunning focal point for your outdoor space with the Courtyard Outdoor Gas Fireplace - 42". The unit is the perfect blend of artistry and functionality. Use the ultra-realistic log sets for a more traditional look or choose from the five fire glass colors for a contemporary look.

- Up to 55,000 BTUs
- Rust Resistant Stainless Steel Construction
- Stainless Steel Mesh Curtain Screens
- IntelliFire™ Ignition System with Wall Switch
- Viewing Area: 42" W x 30" H

ITEM	MODEL #
BOX	ODCOUG-36NR
LOGS	SDLOGS-ODCOUG



EMPIRE // CAROL ROSE FIREPLACE

Create a traditional look in your outdoor fireplace with the Empire Carol Rose Wildwood Outdoor Gas Logs. This vent-free log set will allow you to enjoy the warmth of a fire and the look of real logs without the hassle and clean-up of wood.

- Up to 55,000 BTUs
- Refractory ceramic log construction
- 24" or 30" sets available
- Millivolt or Intermittent ignition
- Stainless Steel Burner comes ready for propane or natural gas

ITEM	MODEL #
BOX	OP36FB
LOGS	OLX24WR-1

TORPEDO BURNER

- Made of #304, 18 gauge stainless steel
- Raised hub burner for water damage prevention
- Welded gas fitting for strength
- Weep holes for drainage
- Available in Electric Ignition, Flame Sensor, and Match Light



TANKLESS WATER HEATERS

THE SMART CHOICE IS THE #1 CHOICE



RINNAI // TANKLESS WATER HEATER SERIES

Rinnai's commitment to quality has made them the #1 selling tankless water heating brand in North America. Foster Fuels features Rinnai as our top water heater brand.

- Put worrying about hot water out of your mind
- More space for you
- Family-friendly, earth-friendly
- Save on energy while boosting your home's value

MODEL#	MODEL NAME
RX199IN	RINNAI RX SERIES 11.1 GPM
RX180IN	RINNAI RX SERIES 10.0 GPM
RX160IN	RINNAI RX SERIES 9.0 GPM

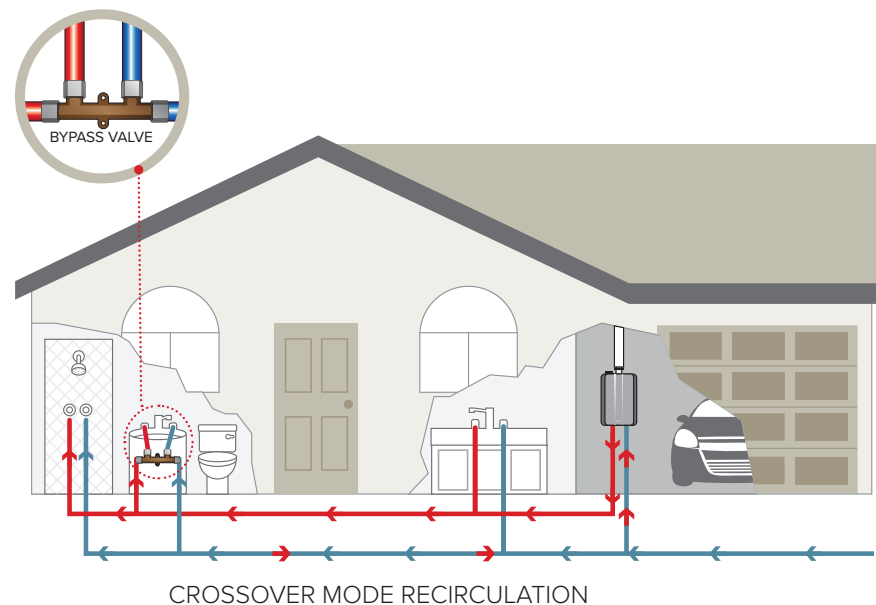
KEY FEATURES:

- Delivers an endless supply of hot water
- Only heats water when it's needed
- Compact size saves roughly 12 ft² of floor space
- Saves more than \$150/year in energy costs when compared with typical electric storage water heaters
- Produces 50-60% lower CO₂ emissions when compared with electric storage tank systems
- May qualify for tax credits and rebates
- Wi-Fi Technology
- Indoor and outdoor use

FASTER HOT WATER // HOT WATER ON YOUR SCHEDULE

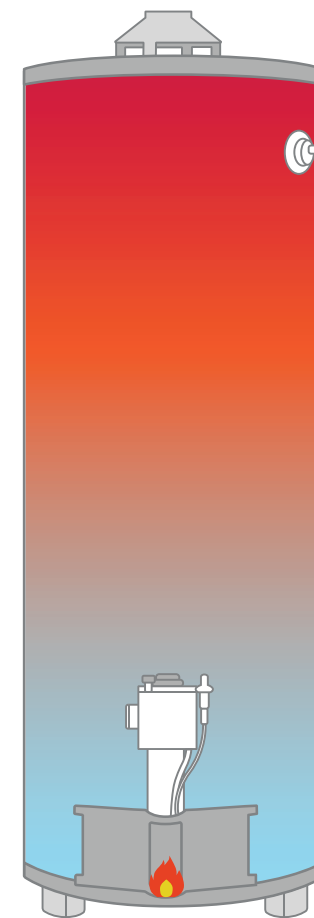
Many Rinnai tankless models come standard with recirculation technology, a built-in feature that lets you activate recirculation during times of high hot water demand.

You can activate recirculation with smart home devices, push button technology, or with motion sensors that detect when family members are present. Both connect to your system wirelessly to trigger recirculation only when you need it.



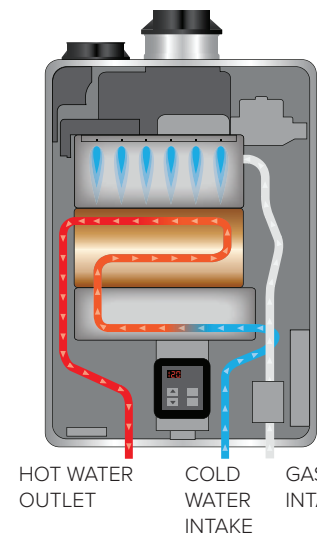
Rinnai

INEFFICIENT ELECTRIC TANK WATER HEATER



- Limited capacity means limited hot water supply
- Wastes energy by heating water again and again, whether you need it or not
- Failure often means leaks, which can mean costly damage

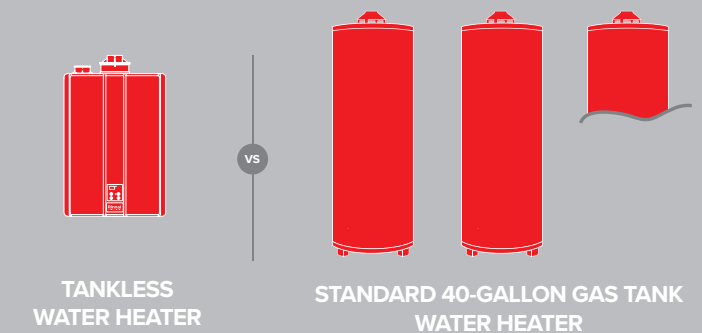
TANKLESS WATER HEATER



- Delivers endless supply of hot water
- Heats water only when you need it, saving significant energy costs
- Lasts 2x longer than a tank and has lower repair costs
- Frees up more space in your home

VS

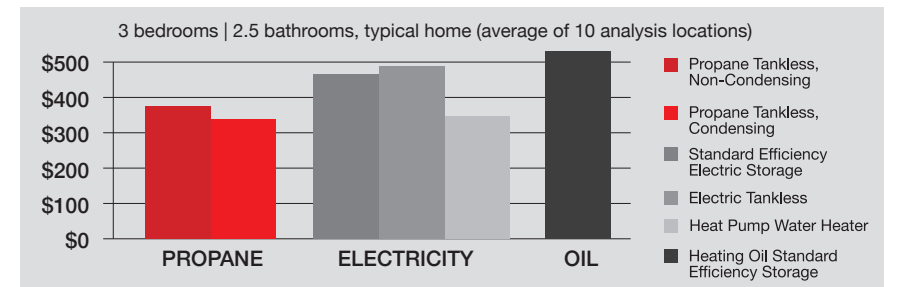
The lifespan of one Rinnai Tankless Water Heater compared to the lifespan of a traditional tank water heater.



ENERGY CONSUMPTION & COST

Given Energy Factors as high as 0.99, propane tankless systems operate very efficiently, and therefore have relatively low fuel consumption and costs. The bar graph (right) illustrates that propane condensing tankless systems save roughly \$150-200/year compared with typical electric storage water heaters or heating oil systems.**

ANNUAL ENERGY COST FOR WATER HEATERS*



*data as of 2023



LEARN ALL ABOUT THE DIFFERENCES BETWEEN TANK AND TANKLESS!

ENERGY EFFICIENCY: A propane tankless water heater transfers propane's thermal energy into hot water by up to a 0.99 Energy Factor (EF).*

* Air-Conditioning, Heating, and Refrigeration Institute (AHRI) Directory of Certified Product Performance ahridirectory.org/ahriDirectory/pages/home.aspx. Last accessed March 2013.

** PERC "Comparing Residential Water Heaters for Energy Use, Economics, and Emissions — 2011." buildwithpropane.com/pdf/Water-Heating-3E-Analysis.pdf.



A CENTURY OF SERVICE

Foster Fuels is a fourth-generation Foster family-owned-and-operated business headquartered in Campbell County, Virginia, serving customers in all regions of the United States and internationally. Through 100 years of innovation and a drive to exceed its customers' expectations, Foster Fuels has continued to be an industry leader and sets the bar in customer service.



1919

As WWI veterans, Lou Hilton "L. H." Foster Sr. and L. W. Roark Sr. start Brookneal Oil Company, delivering flour, ice and five-gallon cans of lamp oil to the Brookneal area by ox-drawn cart.



1921

L. H. and L. W. split the company. Hilton and his wife, Inez, assume the oil business and Brookneal Oil becomes a consignee with Texaco, the first in the area. Hilton & Inez have their first son, L. H. Jr.



1945-1955

Hilton and Inez have another son, Watt "Bobby" Foster. Brookneal Oil Co. changes to become L. H. Foster & Sons. L. H. Jr. eventually takes over operations. L. H. Foster & Sons continues to grow while Bobby attends the University of Richmond.

1936

L. H. Jr. enlists for WWII through the ROTC program while still attending Virginia Tech. Though sustaining a permanent leg injury, he continues in service.



1958

Bobby graduates from the University of Richmond and works alongside his brother. With the passing of their father, the second generation of the Foster family leads the company.

1960

Bobby and Nancy have a son, Watt Jr. The family business is incorporated on September 12th. L. H. Jr. is assigned as president.

1966

Bobby adds propane to the business' services.



1987

Company officially changes name to Foster Fuels, Inc.



1982

Watt R. Foster Jr. graduates from James Madison University and joins the Foster Fuels team, becoming the third generation of Foster family to join the business.

1975

Foster Fuels continues to purchase other local fuel businesses as Bobby takes the new role of president

1989

Remaining president, Bobby sells Foster Fuels to his son. Watt Jr. serves as VP.

1990

The family business drops Texaco to become an independent fuel jobber.

2003

Foster Fuels begins offering emergency fuel delivery services.

2005

Hurricane Katrina makes history with its effects to the Gulf Coast. Foster Fuels provides relief fuel services for the federal government, marking the company's expansion into fuel support services for disaster relief.



2013-2018

Showrooms expand to Charlottesville, Forest, Huddleston and Lovingston making 7 total locations.

2012

Foster Fuels responds with a large scale effort to provide power to the affected area during Hurricane Isaac and Sandy.

2008

Watt accepts the role of president for the family business and Bobby takes role as VP.

2007

Watt Jr. and father, Bobby, open a new headquarters to facilitate a growing staff.

2017

Foster Fuels spends over one hundred successive days responding to three record-breaking hurricanes (Harvey, Irma, and Maria) during the 2017 hurricane

2020

Foster Fuels helps Louisiana and Texas after the damages caused by Hurricane Laura during the COVID-19 pandemic.

2021

Foster Fuels opens office in Phoenix, AZ.

2021-2024

Foster Fuels activates to help with ice storms in Virginia and Texas, and hurricanes Ida, Helene, and Milton.

2025

Foster Fuels wins "Best Place To Work" with the Virginia Business Magazine.

COMMITTED TO Community

Community involvement and giving has always been close to the heart of the Foster family. Through Foster Fuels partnership with the Foster Foundation, we have the unique opportunity to participate in, donate to, and give back to the community around us as part of the #FosterGives campaign.



LAST YEAR'S COMMUNITY IMPACT



"You make a living by what you get; you make a life by what you give."

Watt R. Foster, Jr.
Owner, CEO, Foster Fuels, Inc.

#FOSTERGIVES



PROPANE IS ENVIRONMENTALLY FRIENDLY

Propane is an excellent way to reduce your emissions while meeting your energy needs. It's a clean, non-toxic energy source that will not contaminate soil or groundwater. Renewable propane sourced from used cooking oil and other waste products is carbon-neutral.



WHY PROPANE?

CLEAN

Propane and renewable propane are low-carbon energy sources that produce fewer emissions than the equivalent amount of electricity generated from the U.S. grid.

RELIABLE

Millions of Americans rely on propane for resilient, always-on energy that is independent from the electric grid.

SAFE

Propane is recognized as a safe fuel when handled, stored, and used in accordance with industry-standard safety guidelines and practices.

AFFORDABLE

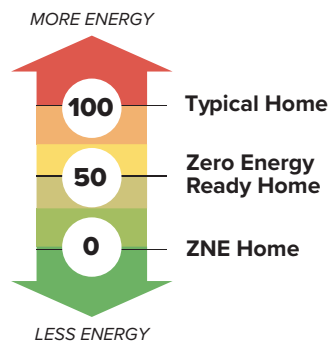
Propane can reduce energy bills for both families and businesses. Plus, propane equipment generally lasts longer than electric models, making it more cost-effective.



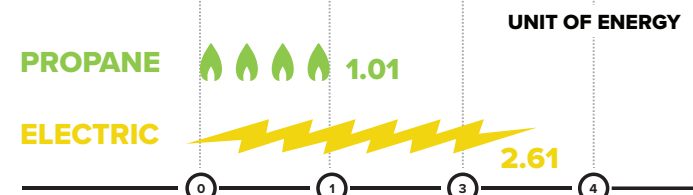
REACHING ZERO NET ENERGY

MEASURE ZNE PROGRESS

The Home Energy Rating System (HERS) Index is used to measure efficiency. The lower the score, the better.



61 is the average HERS score in 2018.



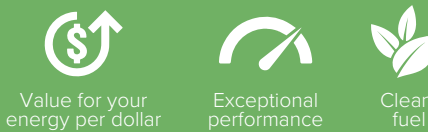
It takes 2.61 units of electricity to produce and deliver one unit of energy to a home, versus just 1.01 for propane. Propane wins hands down.
*This data is based on national averages it may be different in your area.

Building a Zero Net Energy Home with Propane

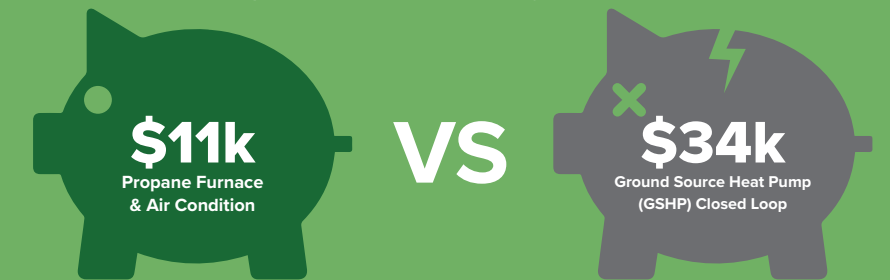
Using propane appliances, you can significantly lower a home's energy consumption, making it easier to achieve Zero Net Energy (ZNE) goals and deliver premium performance to homeowners. It's why propane should be a part of every builder's ZNE strategy.

PROPANE BENEFITS

Propane is not only energy efficient, it lowers first costs and emissions. It is also highly effective in any area of the country for a variety of temperatures.

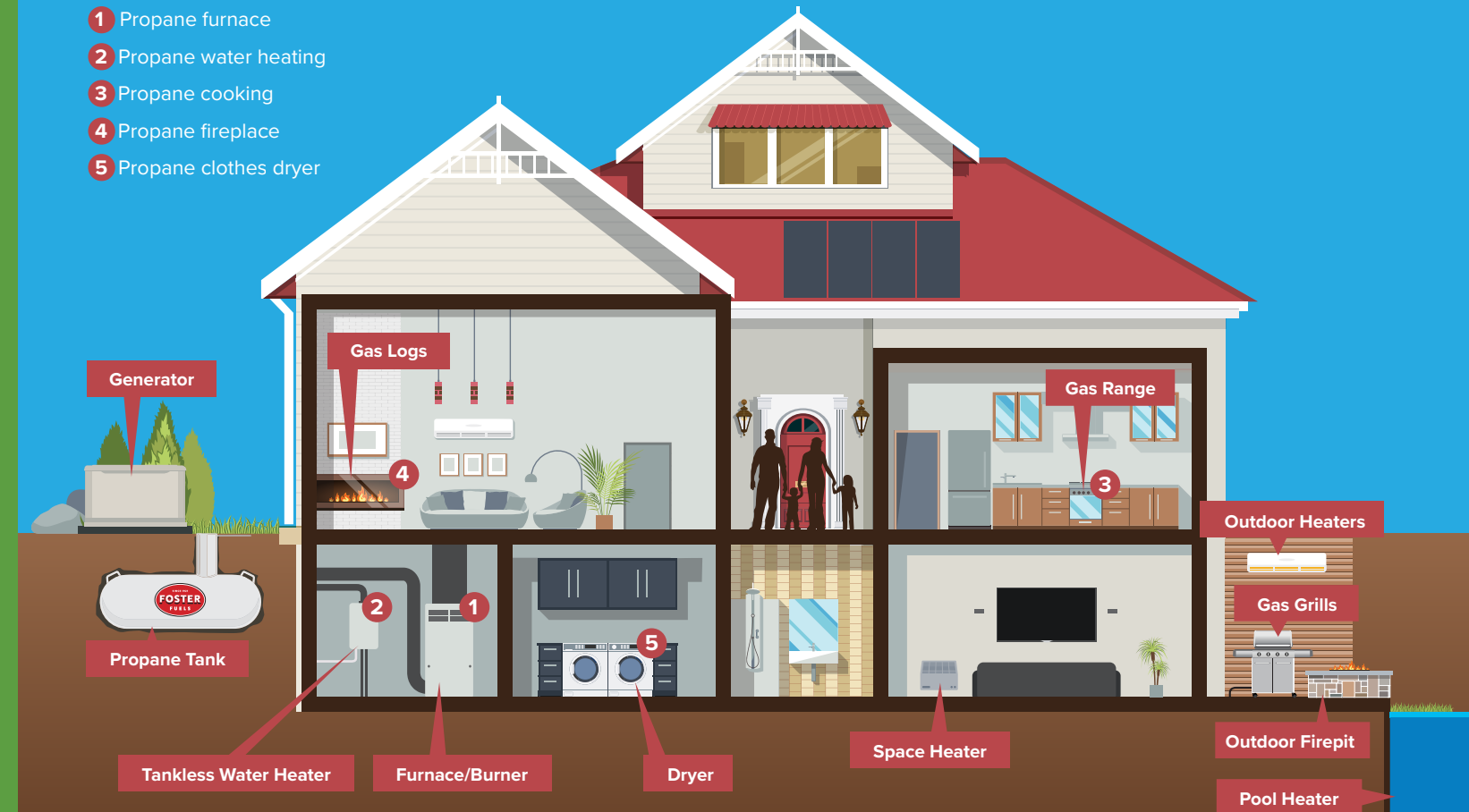


FIRST COSTS Of High-Performance Systems



INCLUDE HIGH-EFFICIENCY PROPANE APPLIANCES:

- 1 Propane furnace
- 2 Propane water heating
- 3 Propane cooking
- 4 Propane fireplace
- 5 Propane clothes dryer







FOSTER GOES FURTHER





OUR LOCATIONS


SHOWROOMS

BLAIRS 
6261 HWY 29 N
BLAIRS, VA 24527
434-836-8283


LOVINGSTON 
8535 THOMAS NELSON HWY
LOVINGSTON, VA 22949
434-263-4500

FOREST 
17898 FOREST RD
FOREST, VA 24551
434-333-0897

RUSTBURG 
10951 WARDS RD.
RUSTBURG, VA 24588
434-821-2461

HUDDLESTON 
2115 SML PKWY
HUDDLESTON, VA 24104
540-297-9570

OFFICES

BROOKNEAL // HQ 
16720 BROOKNEAL HWY
BROOKNEAL, VA 24528
434-376-2322

PROPANE // HQ
1729 CALOHAN RD,
RUSTBURG, VA 24588
434-376-2322



 Pump Station Equipped



OTHER SERVICES

- // GASOLINE
- // HEATING OIL
- // DIESEL
- // KEROSENE
- // BULK WATER
- // HVO RENEWABLE DIESEL
- // EMERGENCY FUEL SERVICES
- // OIL & LUBRICANTS
- // & MORE

800-344-6457 // FOSTERFUELS.COM

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